

Mosaïque Consulting LLC

Creating High Performing Teams Using DiSC®

Ever wonder why you work and interact with people the way you do?

Are you ever confused or annoyed by what others do?

If you are or your team is frustrated with current outcomes, communication, respect, or just want to add new insight into how to get things done collaboratively, then DiSC is for your team!

What is DiSC? DiSC® is a model of human behavior that helps people understand “why they do what they do.” The four dimensions of behavior include: **Dominance**, **Influence**, **Steadiness**, and **Conscientiousness**.

Dominance

The “D” style is focused on overcoming problems.

Strengths: Direct, Self Assured, Results Oriented, Competitive

Influence

The “i” style is focused on influencing or persuading others.

Strengths: Outgoing, Enthusiastic, Optimistic, Persuasive

Conscientiousness

The “C” style is focused on being accurate.

Strengths: Analytical, Reserved, Precise, Orderly

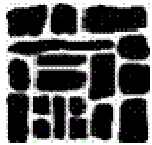
Steadiness

The “S” style is focused on support and security.

Strengths: Accommodating, Patient, Predictable

Workshop Objectives:

- Discover the four styles of behavior and the ‘general’ preferences of your style
- Identify your strengths and what happens when you overuse those communication behaviors
- Learn about your behavior when in conflict with others
- Learn how to adapt your communication style to other styles



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Target Audience:

- Teams, Departments, Cross-Functional Groups, Project Team Members, and the Organization

Course Length:

- 4 - 8 hours (highly interactive with more group activities if the session is longer)

If you need your team to...

- improve communication with each other
- Learn how to deal more effectively with conflict and stress
- Value individual differences and learn how to adapt their behavior for successful relationships
- Become more efficient and productive at making decisions and solving problems

